

Supply-chain Security, Brand Protection, Risk Reduction: Achieve 'Good Business Growth'

A 2 day training course – Objective:

What are the simple things that improve the consistency and reliability of your supply chain? How can you reduce the risks and costs of Price, Quality, Product Availability, Environment and Social Compliance and actually turn these points into a Good Business Growth..

The Trainers

Mark Astley and Trevor Bailey have over 40 years combined experience working with global retailers and suppliers including IKEA and Tesco operating across the Far East and Europe. Work with them to explore ways to improve performance and minimise risk in the fast developing world-supply market.

Who should attend?

Purchasing,, Technical, Environmental, H&S and Social Compliance staff wishing to improve performance in their area of work and develop further career options.

Implement SIMPLE....

- **Ways of working** for your staff to make a difference and achieve measurable business advantage.
- **Tools** for staff and suppliers to use and make easy quantifiable gains.

Get the benefits of...

- **Brand Protection** assured
- **Price Performance** improved with reductions of 2-5% achievable
- **Product Availability** increased to over 95% on shelf availability
- **Quality Costs** and related issues reduced by Cost of Poor Quality less 0.5%
- **Environmental, Health & Safety and Social Compliance** 365 days assured
- **Risks Reduced** – understand, measure, manage, minimise, eliminate

Implement "what actually works" in the international sourcing world based on our experience and sound principles.

The course is highly activity-based to ensure you learn in a fun, informative and interesting way.

The Program Ways of working

1. Achieving a business advantage through “Good Business Growth”

Understand how to deliver a competitive offering through quality assured products, available on time at a great price that are made and supplied by organisations that care about social and environmental assurance.

2. Deploy the Business Virtuous Circle...

Create a competitive offering by >

- Producing consistently good quality product >
- at reliable and compliant manufacturing operations with >
- assured Environmental, Health & Safety and Social compliance to >
- ensure consistent availability, flexibility and quantity to >
- ship on-time to >

3. Deliver Customer-Experienced Products that are...

- well-designed
- customer-friendly
- durable and functional
- safe to use

4. Reduce risks...

Use Product(ion) Risk Assessment – PRAS

Ensure compliance with

- Legislation and codes of conduct
- Retailer standards such as IKEA IWAY and SEDEX
- International Standards such as ISO9001, ISO14001, ISO45000, SA8000

5. Secure your implementation of Standards

International and Buyer-driven

6. Audit, Assurance & Certification

Why audit? Benefits and limitations. Audit process. 3rd party support.

The Tools

Practical ways to improve supply chain performance and implement

- PRAS – Production Risk
- Process Control
- Production Planning – capacity and capability
- Compliance Follow up – “the Small cards”
- Questioning – the Funnel
- CEPQ Product Inspections.
- The Learning Box
- The Cost Down Toolbox

Frameworks for measuring, managing and mitigating risk

- PRAS, PROCESS CONTROL
- From design to production and inspection

Tips for successful implementation

How to move quickly into implementation from the purchasing operation through to vendor factories.
Apply Good Business Growth...

Contact Robert Vernon Associates for details of dates, global locations, courses fees.

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